# How do politicians negotiate more efficiently in Hong Kong?

Politics has always been a complicated yet important subject in modern day societies. From small issues such as local road works, to critical decisions such as waging war towards another country, politics are involved. It is fair to say that politics are all around us everyday.

One of the most interesting aspects in politics is that there is always going to be tradeoffs when policies were made. Some policies could benefit the poor and penalise the rich, others could promote economic growths and damage the environment. It wouldn’t be difficult to imagine that for certain policies; different parties could have totally opposite opinions. For example if we were to discuss the idea of minimum wages, Labour and Conservative would approach the problem quite differently. In order to make the fairest decision (at least in theory), policy-making organisations usually adopt a majority-vote mechanism to produce conclusions.

Since the majority-vote wins, it is very important for politicians to persuade their fellow voting-members for support. It is also not difficult to imagine that for certain topics of discussion; some politicians would be more flexible than the others. Given that resources (e.g. time, man-power, capital) are limited, it is critical for politicians to carry out their negotiation efficiently. In other words they should only target those members who are likely to